2020 Ward’s 50 P&C Top Performers

Annually, we analyze the financial performance of nearly 2,900 property-casualty insurance companies domiciled in the United States and identify the top performers. Each Ward’s 50 company has passed all safety and consistency screens and achieved superior performance over the five years analyzed.

Ward’s 50 benchmarks outperform the industry (2015-2019)

<table>
<thead>
<tr>
<th>More favorable statutory return on average equity</th>
<th>Greater growth in net premiums written</th>
</tr>
</thead>
<tbody>
<tr>
<td>10.9% (Ward’s 50)</td>
<td>35.1% (Ward’s 50)</td>
</tr>
<tr>
<td>7.3% (Total Industry)</td>
<td>23.6% (Total Industry)</td>
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<tr>
<th>Greater growth in policyholder surplus</th>
<th>Lower expenses relative to net premiums written</th>
</tr>
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<td>28.8% (Ward’s 50)</td>
<td>35.3% (Ward’s 50)</td>
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<tr>
<td>17.4% (Total Industry)</td>
<td>38.8% (Total Industry)</td>
</tr>
</tbody>
</table>

Ward’s 50 five-year combined ratio

6.0 points lower than the industry

In selecting the Ward’s 50, we identified companies that pass financial stability requirements and measure their ability to grow while maintaining strong capital positions and underwriting results.

Nearly 2,900 property-casualty insurance companies are analyzed based on objective data and subjective quality measures.

For more information about the Ward’s 50 analysis and to order a customized Ward’s 50 comparison report, go to ward.aon.com.

2020 Ward’s 50 P&C Companies

Listed alphabetically:
- ACUITY
- AF Group
- Alaska National Insurance Company
- Allstate Insurance Company
- AMERISAFE
- Assurant, Inc.
- Auto-Owners Insurance Group
- Builders Mutual Insurance Company
- Chubb Group
- Cincinnati Insurance Group
- Curi
- Erie & Niagara Insurance Association
- Farm Bureau Property & Casualty Insurance Company
- Federated Mutual Group
- GEICO *
- Goodville Mutual Casualty Company
- Grange Insurance Company
- Great American Insurance Group
- Grinnell Mutual Group
- ICW Group
- Island Insurance Companies
- Jewelers Mutual Insurance Company
- Kentucky Farm Bureau Mutual Insurance Company
- Louisiana Workers’ Compensation Corporation
- Markel Corporation Group
- Merchants Bonding Company
- Midwest Family Mutual Insurance Company
- National American Insurance Company
- Nodak Insurance Company
- North Star Mutual Insurance Company
- Ohio Mutual Insurance Group
- Pharmacists Mutual Insurance Company
- Philadelphia Insurance Companies
- Pinnacol Assurance
- Pioneer State Mutual Insurance Company
- Progressive Insurance Group
- RAS – The Dakota Group
- RLI Insurance Company *
- Rural Mutual Insurance Company
- SECURA Insurance Companies
- Selective Insurance Company of America
- Tennessee Farmers Mutual Insurance Company
- Texas Mutual Insurance Company
- Tokio Marine HCC
- Travelers Insurance Group
- Vermont Mutual Insurance Company
- Virginia Farm Bureau Mutual
- W.R. Berkley Corporation
- West Bend Mutual Insurance Company
- Western National Insurance Group

*30-year recipient, 1991-2020

Empower Results®
Methodology

Insurance companies are evaluated and must pass minimum thresholds to be considered for the Ward’s 50 designation.

Safety and Consistency Tests
Each company must pass primary safety and consistency tests, including:
- Surplus and premiums of at least $50 million for each of the five years analyzed
- Net income in at least four of the last five years
- Compound annual growth in premiums between -10 percent and +40 percent

Performance Measurements
Companies that pass the safety and consistency tests are measured and scored on the following elements:
- Five Year Average Return on Average Equity
- Five Year Average Return on Average Assets
- Five Year Average Return on Total Revenue
- Five Year Growth in Revenue
- Five Year Growth in Surplus
- Five Year Average Combined Ratio