# 2024 Ward's 50 L&H Top Performers

Annually, we analyze the financial performance of nearly 700 lifehealth insurance companies domiciled in the United States and identify the top performers. Each Ward's 50 company has passed all safety and consistency screens and achieved superior performance over the five years analyzed.

Industry	Ward's 50	Total Industry
More favorable statutory return on average equity	11.5%	6.8%
Lower lapse ratio	5.1%	5.8%
Similar growth in policyholder surplus	25.4%	26.6%
Lower expenses relative to net premiums	16.2%	19.3%

### Ward's 50 benchmarks outperform the industry (2019-2023)

Ward's 50 five-year return on equity was 1.7x higher than the industry.

In selecting the Ward's 50, we identified companies that pass financial stability requirements and measure their ability to grow while maintaining strong capital positions and underwriting results.

Nearly 700 life-health insurance companies are analyzed based on objective data and subjective quality measures

consecutive years of conducting the analysis

For more information about the Ward's 50 analysis and to order a customized Ward's 50 comparison report, go to **ward.aon.com**.

#### Methodology

Insurance companies are evaluated and must pass minimum thresholds to be considered for the Ward's 50 designation.

#### Safety and Consistency Tests

Each company must pass primary safety and consistency tests, including:

- Surplus and premiums of at least \$50 million for each of the five years analyzed
- Adjusted net income in at least four of the last five years
- Compound annual growth in premiums between -10 percent and +40 percent

#### **Performance Measurements**

Companies that pass the safety and consistency tests are measured and scored on the following elements:

- Five-Year Average Return on Average Equity
- Five-Year Average Return on Average Assets
- Five-Year Average Return on Total Revenue
- Five-Year Growth in Revenue
- Five-Year Growth in Surplus



## 2024 Ward's 50 L&H Companies

#### Listed Alphabetically

AAA Life Insurance Company Aetna Life Insurance Company AFLAC Allianz Life Insurance Company of North America Allstate Insurance Group American Family Life Insurance Company American Fidelity Assurance Company Athene Annuity and Life Company Auto-Owners Life Insurance Company Berkley Life and Health Insurance Company Cincinnati Life Insurance Company Combined Insurance Company of America Companion Life Insurance Company Corebridge Financial Country Life Insurance Company Delaware Life Insurance Company Equitable Holdings, Inc. EquiTrust Life Insurance Company Farm Bureau Life Insurance Company Farm Bureau Life Insurance Company of Michigan Federated Life Insurance Company Fidelity Investments Life Insurance Company Fidelity Security Life Insurance Company Forethought Life Insurance Company HCC Life Insurance Company

John Hancock Life Insurance Company Liberty National Life Insurance Company M Life Insurance Company Metropolitan Life Insurance Company Midland National Life Insurance Company Mutual of Omaha National Life Group Nationwide Life Insurance Company Northwestern Mutual Life Insurance Company Pan-American Life Insurance Company Primerica Life Insurance Company Prudential Insurance Company of America RiverSource Life Insurance Company Security Benefit Life Insurance Company Shelter Life Insurance Company ShelterPoint Life Insurance Company Southern Farm Bureau Life Insurance Company State Farm Life Insurance Company Tennessee Farmers Life Insurance Company The Cigna Group The Guardian Life Insurance Company of America The Hartford Life & Accident Insurance Company UnitedHealthcare Insurance Company Unum Life Insurance Company of America Western & Southern Financial Group